MINUTES OF THE SPECIAL MEETING OF THE GOLDSBORO CITY COUNCIL
MAY 26, 2023

The City Council of the City of Goldsboro, North Carolina, met in a Special Meeting to discuss the FY23-24 Budget in the Large Conference Room, City Hall Addition, 200 North Center Street, at 9:00 a.m. on May 26, 2023.

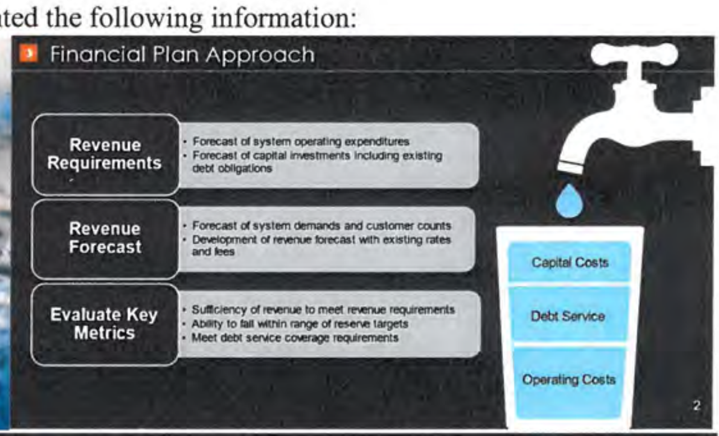
Call to Order. Mayor Ham called the meeting to order at 9:00 a.m.

Roll Call.

Present:	Mayor David Ham, Presiding
	Mayor Pro Tem Taj Polack
	Councilwoman Hiawatha Jones
	Councilwoman Brandi Matthews
	Councilman Charles Gaylor, IV
	Councilman Greg Batts
Also Present:	Tim Salmon, City Manager
	Matthew Livingston, Assistant City Manager
	Holly Jones, Deputy City Clerk
Absent:	Councilman Bill Broadaway

Budget Discussion

David Hyder, Stantec, participating remotely, presented the following information:



Financial Planning Assumptions- **Expenditures**

- Fund balance as of 7/1/2022
  - $17.8M, equivalent to approximately 12 months of operating expenses
- FY24 budget used as starting point for modeling
  - Expenditures inflated on a line -item level by expenditure type (average annual 3.5%)
- Total outstanding principal debt service of $23.5M
- Significant projected capital spending: $248M (FY 24 - FY 33)
  - $101M for 3.5 MGD Water Reclamation Facility Treatment Basin (FY 2027)
  - $85M for New Water Plant (FY 2028)
  - Assuming the majority of CIP will be debt funded
  - Assuming project costs inflate at 3.5% per year

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Financial Planning Targets

- Sufficient Reserve Levels
  - Target reserve at 6-months of annual operating expenses
- Structural Balance of Revenues to Expenditures
- Debt Service Coverage: Ratio of net income to debt payments
  - Minimum = 1.00 times annual payment requirements
  - Goal = 1.25 times annual payment requirements

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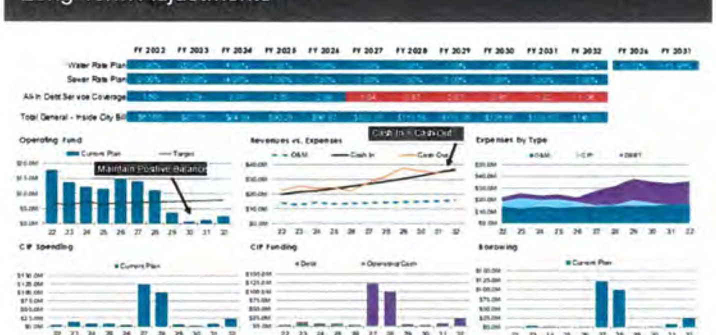
Baseline - No Rate Increases

Recommended - FY 2024 Rate Adjustment

Long-Term Adjustments



Council had no questions and Mr. Hyder's remote connection was ended.

Catherine Gwynn, Finance Director, made a presentation on the FY 2023-24 Manager's Recommended Budget; attached as Exhibit A.

Council discussion included the following:

- Mayor Pro Tem Polack asked if the bonus referred to was the end of year bonus (slide 39). Catherine Gwynn, Finance Director, confirmed that it was. Mayor Pro Tem Polack stated that he would like to see a number across the board there, and asked what the options are, short of a tax increase, to get a $400 bonus for employees. Catherine Gwynn, Finance Director, stated it would be difficult to tell departments to make a bonus happen, but might be able to ask them to meet in the middle.

  Mayor Pro Tem Polack stated he did not want to see further cuts, and asked what a 5-cent increase would look like versus the proposed 4-cent increase. Catherine Gwynn, Finance Director, stated that a penny would get you about $261,000; a penny would pay for the bonus and then some. Mayor Pro Tem Polack stated that employees are the lifeblood of the City; to see a zero across the board is a slap in the face to our employees, and he would like to do what we can to see this happen.

  Tim Salmon, City Manager, stated that the bonus typically comes from lapsed salaries, it is not usually budgeted; we can look at that going forward or we can increase rates. He stated that Council may want to consider putting funds in the contingency fund for anything that is needed, such as trucks, since we no longer have ARPA funding, and without the contingency fund we will have to pull from Fund Balance.

Mayor Ham recapped the information they had received, stating that the City Manager recommended a 4% utility increase, a 4-cent property tax increase, Mayor Pro Tem Polack asked for bonuses and possibly increasing the property tax by 5-cent, and there is a recommended 5% increase in stormwater fees.

Councilman Gaylor asked, what fund street maintenance would come from if added. Tim Salmon, City Manager, stated it would come from the General Fund, either by increasing taxes or making further cuts. Councilman Gaylor stated that it has been several years since there has been significant asphalt street maintenance, and many streets are suffering.

Mayor Ham stated that the Friends of Seymour was not funded for the $16,125 as it has been in previous years, due to a contract issue that has been resolved. The money for this funding can be pulled from other lines in the Mayor and Council Budget.

Councilwoman Jones asked what has been done with the money from the past years utility increases. Tim Salmon, City Manager stated that a separate presentation would have to be pulled up.

Mayor Ham stated that Council should consider the information provided, and come back on June 5th for the Public Hearing, unless they felt another special meeting was needed before that time. Council will then come back on June 20th to adopt the budget to go into effect July 1st.

Mayor Pro Tem Polack asked how we would determine if we can use the funds from the frozen positions or if we need to increase the rates to subsidize the $400 bonus, since we have to approve the budget in June.

Tim Salmon, City Manager, clarified that unused salaries from open, unfrozen positions is what would be used, but many departments may use the lapsed salaries to make up for other shortfalls, so the funds are not guaranteed to be there in November. If Council wants to guarantee the money will be there, it can go in the contingency fund; another cent will provide another $260,000 for potential bonuses. Any recommendations from Council will be compiled for presentation at the June 5th meeting.

Mayor Pro Tem Polack made a motion to increase the proposed tax increase from 4-cents to 5-cents. The motion was seconded by Councilman Batts.

Council discussed how the money from the unfilled positions could help fill the void, without the increase. Tim Salmon, City Manager, explained that the money would only be available if the positions are not filled, and the money is not needed for other shortfalls.

Mayor Pro Tem Polack amended his motion stating that the 5-cent increase is to ensure the employee bonus goes from a zero bonus to a $400 bonus across the board. The amended motion was seconded by Councilman Batts.

Council discussed the amended motion. Mayor Ham, Mayor Pro Tem Polack, Councilwoman Jones, Councilman Gaylor, and Councilman Batts voted in favor of the motion. Councilwoman Matthews voted against the motion. The motion passed 5-1.

Mayor Ham expressed his appreciation for the staff's time and effort in preparing everything, and for the time the Council has taken.

Mayor Ham stated we will come back on the 5th of June with today's comments and changes incorporated, to have another look and to hear the public comments. Then we will come back on the 20th of June to make a decision.

The meeting adjourned at 11:08 a.m.

David Ham
Mayor

Holly Jones
Deputy City Clerk

FY 2023-24 Manager's Recommended Budget Presentation

Budget Work Session
Friday May 26, 2023

FY2023-24 Manager's Recomm. Budget 1

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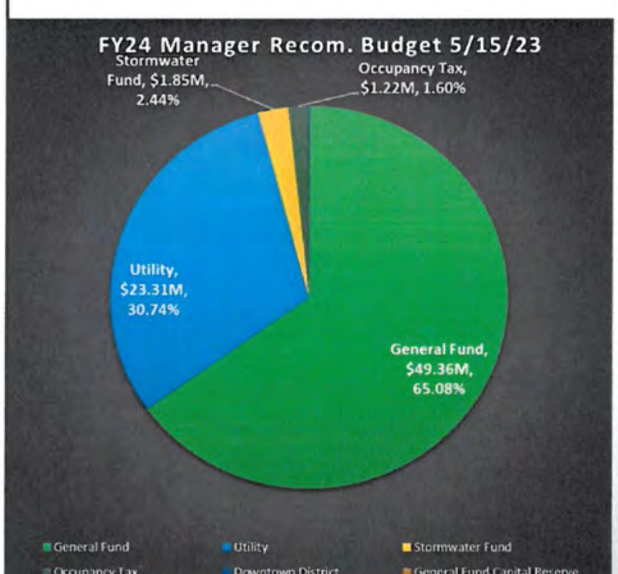
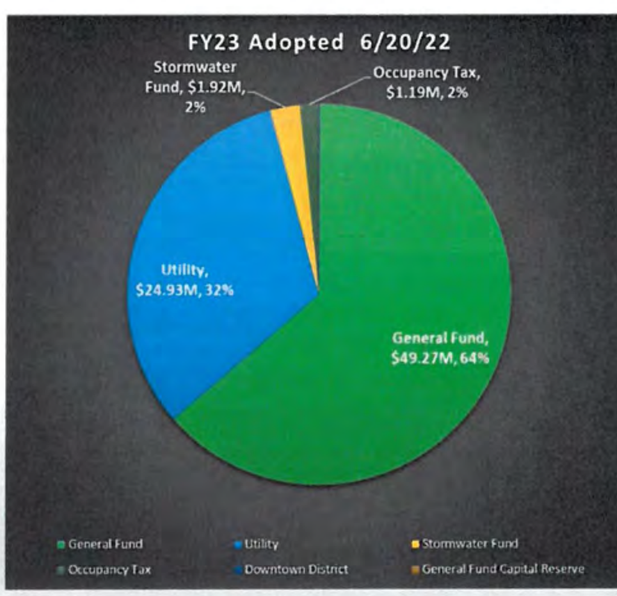
Summary FY23-24 Budget

FY23-24 Manager's Recommended Budget $75.8M

FY22-23 Adopted Budget $78.9M





FY2023-24 Manager's Recomm. Budget 2

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FY23-24 Fund Summary

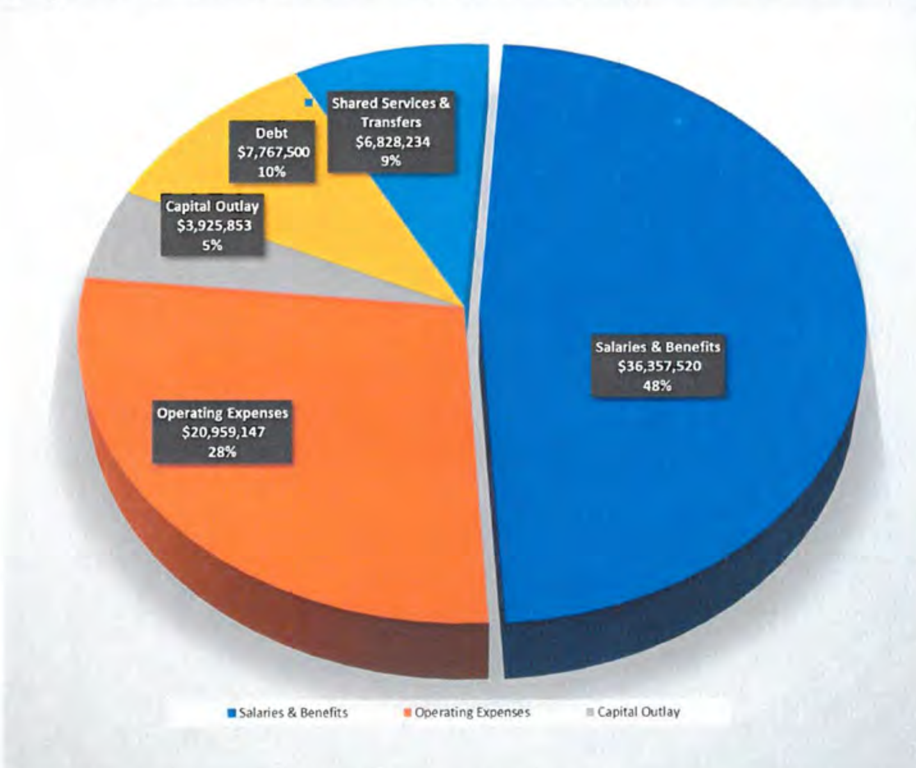
Operating Fund		FY22 Actuals	FY23 Adopted Budget Original 6/20/22	FY23 Amended Budget Dec 31	6/30/23 Estimated Actuals (JUN30)	FY23-24 Dept Request (DEPT)	Manager Submitted 04/28/23 (MGR02)
11-General Operating	Revenues	$48,489,336	$49,265,445	$46,526,373	$45,027,187	$44,683,485	$49,355,128
	Expenditures	$40,608,158	$49,265,445	$46,526,373	$46,620,515	$60,124,276	$49,355,128
General Fund	**Surplus/(Deficit)**	**$7,881,178**	**$0**	**$0**	**($1,593,328)**	**($15,440,791)**	**$0**
1110-Capital Reserve	Revenues	$1,000	$1,000	$1,000	$1,000	$1,000	$1,000
	Expenditures	$0	$1,000	$1,000	$0	$1,000	$1,000
General Fund Capital Reser	**Surplus/(Deficit)**	**$1,000**	**$0**	**$0**	**$1,000**	**$0**	**$0**
15-Stormwater Fund	Revenues	$1,901,832	$1,918,628	$1,981,528	$1,990,976	$2,134,000	$1,854,000
	Expenditures	$1,857,437	$1,918,628	$1,981,528	$1,498,223	$2,134,000	$1,854,000
Stormwater Fund	**Surplus/(Deficit)**	**$44,395**	**$0**	**$0**	**$492,753**	**$0**	**$0**
61-Utility Fund	Revenues	$20,290,689	$24,926,466	$24,228,129	$20,835,476	$23,309,993	$23,309,993
	Expenditures	$14,926,001	$24,926,466	$24,228,129	$18,852,971	$23,309,993	$23,309,993
Utility Fund	**Surplus/(Deficit)**	**$5,364,688**	**$0**	**$0**	**$1,982,505**	**$0**	**$0**
6110-Utility Fund Cap Res.	Revenues	$0	$1,506,129	$1,506,129	$1,506,129	$1,500,000	$0
	Expenditures	$0	$1,506,129	$1,506,129	$804,289	$1,500,000	$0
Utility Fund Cap. Res.	**Surplus/(Deficit)**	**$0**	**$0**	**$0**	**$701,840**	**$0**	**$0**
70-Downtown Special Distri	Revenues	$98,010	$96,387	$117,019	$102,560	$102,683	$102,683
	Expenditures	$69,354	$96,387	$117,019	$89,718	$102,683	$102,683
Downtown Goldsboro Speci	**Surplus/(Deficit)**	**$28,656**	**$0**	**$0**	**$12,842**	**$0**	**$0**
95-Occupancy Tax Fund	Revenues	$1,116,324	$1,191,450	$1,191,450	$1,186,429	$1,215,450	$1,215,450
	Expenditures	$1,125,842	$1,191,450	$1,191,450	$1,174,752	$1,215,450	$1,215,450
Occupancy Tax Fund	**Surplus/(Deficit)**	**($9,518)**	**$0**	**$0**	**$11,677**	**$0**	**$0**
TOTAL ALL FUNDS	**Revenues**	**$71,897,191**	**$78,905,505**	**$75,551,628**	**$70,649,757**	**$72,946,611**	**$75,838,254**
	Expenditures	**$58,586,791**	**$78,905,505**	**$75,551,628**	**$69,040,469**	**$88,387,402**	**$75,838,254**
Surplus/(Deficit)		**$13,310,400**	**$0**	**$0**	**$1,609,288**	**($15,440,791)**	**$0**

Expenditure Summary FY23-24 Manager's Recommended Budget

Category	General	Utility	Stormwater	Occupancy Tax	Downtown MSD	Total*
Salary/Benefits	$ 30,642,401	$ 4,806,932	$ 688,826	$ 219,361	$ -	$ 36,357,520
Operational Costs	$ 11,824,225	$ 7,945,496	$ 457,527	$ 629,215	$ 102,683	$ 20,959,146
Debt Service	$ 4,265,500	$ 3,119,000	$ 56,000	$ 327,000	$ -	$ 7,767,500
Vehicle/Cap Outlay	$ 2,213,551	$ 1,457,302	$ 255,000	$ -	$ -	$ 3,925,853
Shared Serv./Transfers	$ 409,450	$ 5,981,263	$ 396,647	$ 39,874	$ -	$ 6,827,234
Total	$ 49,355,127	$ 23,309,993	$ 1,854,000	$ 1,215,450	$ 102,683	$ 75,837,253

- *Note – omitted from above
  - General Fund Capital Reserve $1,000
  - Total All Operating Funds $75,838,254

Expenditure Summary FY23-24



Operational Costs Summary FY23-24 Budget

Category	General	Utility	Stormwater	Occupancy Tax	Downtown MSD	Total
Maintenance	$ 647,313	$ 2,299,385	$ 55,000	$ -	$ -	$ 3,001,698
Contract Services	$ 1,924,023	$ 1,050,112	$ 35,400	$ -	$ 7,683	$ 3,017,218
Utilities	$ 1,258,831	$ 995,721	$ 3,500	$ -	$ -	$ 2,258,052
Supplies	$ 2,232,881	$ 747,929	$ 92,552	$ 9,385	$ 60,000	$ 3,142,747
Chemicals	$ -	$ 1,890,278		$ -	$ -	$ 1,890,278
Software License Fees	$ 1,494,746	$ 99,520	$ 17,000	$ -	$ -	$ 1,611,266
Fleet Maintenance	$ 651,650	$ 129,550	$ 45,000	$ -		$ 826,200
Liability/Insurance	$ 616,822	$ 232,950	$ 20,947	$ 793	$ -	$ 871,512
Landfill/Recycling Fees	$ 560,000		$ 40,000	$ -	$ -	$ 600,000
Fuel Costs	$ 720,413	$ 237,999	$ 70,000	$ -	$ -	$ 1,028,412
Agencies	$ 499,129			$ -	$ -	$ 499,129
Advertising	$ 52,300			$ 102,247	$ 22,000	$ 176,547
Rent	$ 24,040	$ 11,000		$ -	$ -	$ 35,040
Other Op Costs	$ 1,142,077	$ 251,052	$ 78,128	$ 516,790	$ 13,000	$ 2,001,047
Total	$ 11,824,225	$ 7,945,496	$ 457,527	$ 629,215	$ 102,683	$ 20,959,146

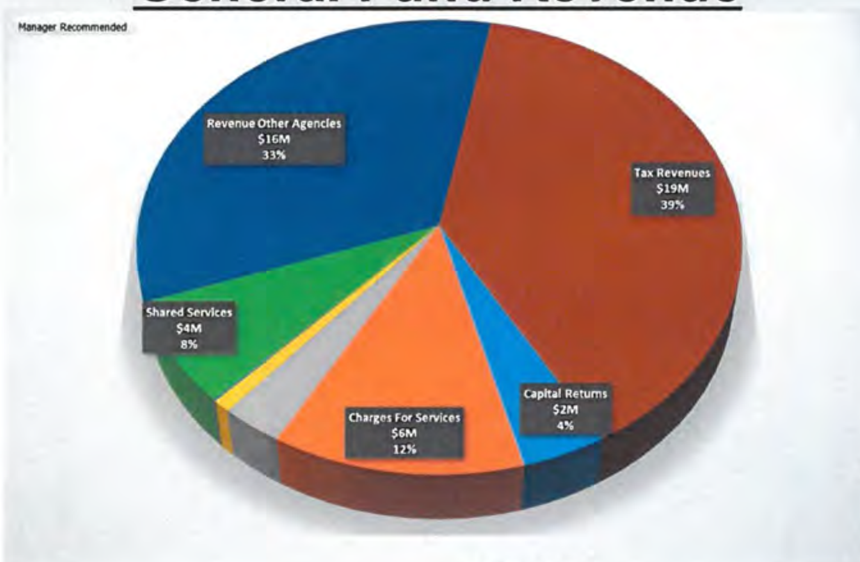
Budget Sections

1. Revenues (General, Stormwater & Utility Funds)
2. Debt Service
3. Position Summary
4. Salary and Employee Benefits
5. Departmental Requests
6. Downtown MSD Fund /Occupancy Tax Fund
7. Vehicle/Capital Requests
8. Next Steps

Appendix – Manual of Fees & Charges (Draft)

REVENUES

General Fund Revenue



Revenue Type	FY23 Adopted 6/20/22	FY24 Manager Recommended Budget 5/15/23	Change FY24 V. FY23	% of Total
Tax Revenues	$ 17,989,167	$ 19,103,725	$ 1,114,558	39%
Licenses & Permits	$ 402,275	$ 422,350	$ 20,075	1%
Revenue Other Agencies	$ 19,169,701	$ 16,420,517	$ (2,749,184)	33%
Charges For Services	$ 6,118,579	$ 6,110,922	$ (7,657)	12%
Capital Returns	$ 2,126,427	$ 2,057,500	$ (68,927)	4%
Miscellaneous Revenue	$ 130,300	$ 49,700	$ (80,600)	0%
Shared Services	$ 3,328,996	$ 3,690,414	$ 361,418	7%
Fund Balance Withdrawal	$ -	$ 1,500,000	$ 1,500,000	3%
General Fund Revenue	**$ 49,265,445**	**$ 49,355,128**	**$ 89,683**	**100%**

General Fund Revenues

	FY22-23 Adopted Budget	FY 23-24 Recommended Budget	% Change	Incr/(Decr)
Taxes*	**$17,989,167**	**$19,103,725**	**6%**	**$1,114,558**
***FY24 includes $0.04 tax increase**				
Licenses & Permits	**$402,275**	**$422,350**	**5%**	**$20,075**
Business Registration Fee	*$39,000*	*$40,000*	*3%*	*$1,000*
Permits	*$363,275*	*$382,350*	*5%*	*$19,075*
Revenue Other Agencies	**$19,169,701**	**$16,420,517**	**-14%**	**($2,749,184)**
State Collected Revenues				
Sales Tax	*$11,373,488*	*$11,729,080*	*3%*	*$355,592*
Utility Franchise Tax	*$2,077,573*	*$2,249,038*	*8%*	*$171,465*
Powell Bill	*$1,001,400*	*$1,003,799*	*0%*	*$2,399*
Cable TV	*$190,000*	*$187,626*	*-1%*	*($2,374)*
Transportation (NCDOT)	*$317,289*	*$480,435*	*51%*	*$163,146*
NDCOT Signal Reimbursement	*$150,000*	*$150,000*	*0%*	*$0*
Federal Grants - ARP	*$3,164,835*	*$0*	*-100%*	*($3,164,835)*
Other Agency Revenue	*$895,116*	*$620,539*	*-31%*	*($274,577)*
Charges for Services	**$6,118,579**	**$6,110,922**	**0%**	**($7,657)**
Refuse Service Charges	*$4,352,129*	*$4,211,422*	*-3%*	*($140,707)*
Recycling Surcharge	*$112,000*	*$137,900*	*23%*	*$25,900*
Parks & Recreation Fees	*$208,800*	*$214,000*	*2%*	*$5,200*
Golf Course Fees	*$695,100*	*$692,000*	*0%*	*($3,100)*
Paramount Theatre	*$455,600*	*$485,000*	*6%*	*$29,400*
Event Center Rentals	*$67,600*	*$148,700*	*120%*	*$81,100*
Planning Fees	*$40,000*	*$50,000*	*25%*	*$10,000*
Other Charges for Services	$187,350	$171,900	*-8%*	*($15,450)*

General Fund Revenues

	FY22-23 Adopted Budget	FY 23-24 Recommended Budget	Incr/(Decr)
Capital Returns	**$2,126,427**	**$2,057,500**	**($68,927)**
Investment Returns	*$11,000*	*$250,000*	*$239,000*
Land Lease Income (Farms)	*$23,062*	*$19,316*	*($3,746)*
Equipment Sales	*$29,901*	*$0*	*($29,901)*
Loan Proceeds	*$2,062,464*	*$1,788,184*	*($274,280)*
Miscellaneous	**$130,300**	**$49,700**	**($80,600)**
Shared Services	**$3,328,996**	**$3,690,414**	**$361,418**
Fund Balance Withdrawal	**$0**	**$1,500,000**	**$1,500,000**
Total General Fund	**$49,265,445**	**$49,355,128**	**$89,683**

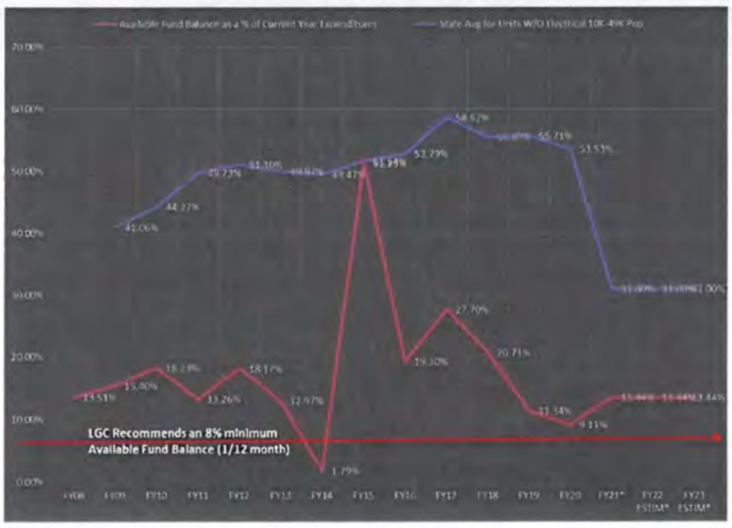
Attrition/Lapsed Salaries and Health Insurance Waived is calculated within the departmental budgets reducing costs.

General Fund
Budgeted vs. Actual Revenue Growth

Year	Actual	Budget	(Shortfall)/ Excess
2008-09	$29.M	$30.85M	($1.85M)
2009-10	$28.94M	$30.55M	($1.6M)
2010-11	$30.25M	$31.56M	($1.31M)
2011-12	$32.55M	$32.28M	$.27M
2012-13	$32.02M	$32.94M	($.92M)
2013-14	$33.43M	$33.57M	($.15M)
2014-15	$34.45M	$35.04M	($.6M)
2015-16	$34.06M	$35.48M	($1.42M)
2016-17	$36.63M	$37.94M	($1.31M)
2017-18	$37.18M	$38.48M	($1.3M)
2018-19	$41.93M	$48.51M	($6.58M)
2019-20	$40.14M	$43.4M	($3.25M)
2020-21	$41.74M	$42.43M	($.69M)
2021-22	$48.49M	$47.55M	$.94M
2022-23	$45.03M	$46.53M	($1.5M)

- Chart above compares adopted budget versus actual revenues realized.
- FY20 shortfall due to debt not taken until FY21.
- Fund Balance Appropriated in FY23 $1.195M

General Fund Fund Balance



Fiscal Year	Available Fund Balance as a % of Current Year Expenditures	State Avg for Units W/O Electrical 10K-49K Pop
FY08	13.51%	
FY09	15.40%	41.06%
FY10	18.23%	44.27%
FY11	13.26%	49.73%
FY12	18.17%	51.10%
FY13	12.97%	49.97%
FY14	1.79%	49.47%
FY15	51.23%	51.64%
FY16	19.30%	52.79%
FY17	27.70%	58.62%
FY18	20.71%	55.47%
FY19	11.34%	55.71%
FY20	9.11%	53.53%
FY21*	13.44%	31.00%
FY22 ESTIM*	13.44%	31.00%
FY23 ESTIM*	13.44%	31.00%

Red Indicates Estimated

Recommendation to use $1.5M in Fund Balance to balance the General Fund. All ARPA funding requirements were completed in FY23 resulting in approximately $1.5M being added to fund balance.

User Fees Self-Sufficiency General Fund

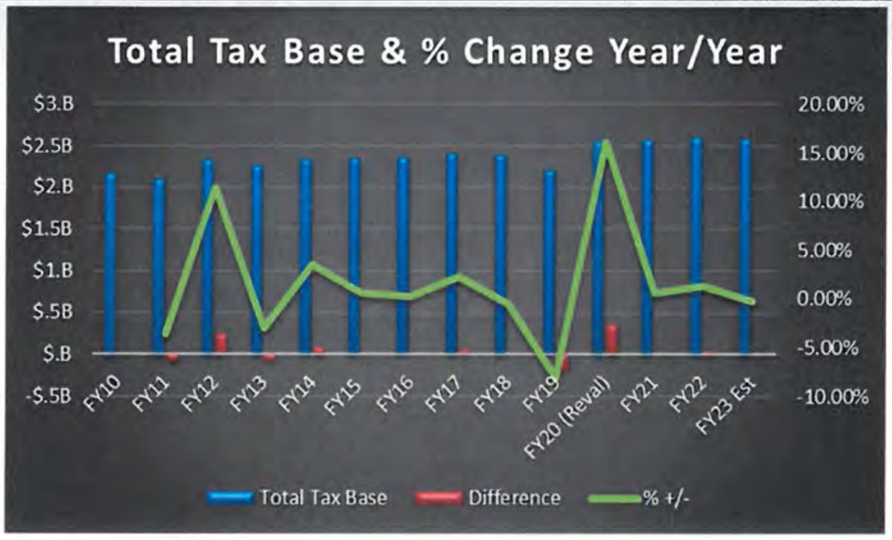
Revenues/Expenditures/Debt	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23*
Refuse [(1)]	112.05%	125.57%	108.83%	99.51%
Golf Course	81.37%	101.28%	120.01%	78.13%
Paramount (EXCL DEBT SVC) [(2)]	48.03%	33.37%	108.72%	55.55%
Goldsboro Event Ctr (EXCL DEBT SVC)	38.16%	33.41%	72.42%	40.98%

* Projected FY2022-23

(1) Refuse – proposed fee changes that were not included in the Manager's Recommended revenues.

(2) Cost Recovery NC average for municipal venues = 37%. Paramount exceeded except FY21 due to Covid recovery. Also does not include donations and grants from the Paramount Foundation or other sponsors which would increase the cost recovery %.

Property Taxes - General Fund



The last tax revaluation was effective in FY20. There was a property tax increase in FY22 of $.03 from $.65 to $.68 per $100 valuation. The property tax base has seen little or no growth since the FY20 revaluation despite the explosive growth in the housing market. While costs of doing business have increased, the City has not seen a substantial increase in property tax revenues to offset these costs.

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Property Valuation & Tax Revenue - General Fund

		Budgeted Projected Valuation	Tax Rate Per $100	Calculated Projected Tax Levy 100%
2019-2020 Reval Year	Real Property	1,981,833,310	0.65	12,881,917
	Personal Property	250,802,345		1,630,215
	Public Service Companies	79,103,601		514,173
	Motor Vehicle	234,243,985		1,522,586
	Total Valuation	2,545,983,241		16,548,891
2020-2021				
	Real Property	1,998,851,761	0.65	12,992,536
	Personal Property	254,682,252		1,655,435
	Public Service Companies	74,792,835		486,153
	Motor Vehicle	230,769,200		1,500,000
	Total Valuation	2,559,096,048		16,634,124
2021-2022				
	Real Property	2,006,572,759	0.68	13,644,695
	Personal Property	247,836,662		1,685,289
	Public Service Companies	74,767,017		508,416
	Motor Vehicle	262,456,912		1,784,707
	Total Valuation	2,591,633,350		17,623,107
2022-2023 Estimate				
	Real Property	2,022,812,385	0.68	13,755,124
	Personal Property	236,473,811		1,608,022
	Public Service Companies	76,711,694		521,640
	Motor Vehicle	247,975,294		1,686,232
	Total Valuation	2,583,973,184		17,571,018
2023-2024 Estimate				
	Real Property	2,037,730,884	0.72	14,671,662
	Personal Property	259,764,388		1,766,398
	Public Service Companies	57,533,771		391,230
	Motor Vehicle	250,000,000		1,800,000
	Total Valuation	2,605,029,043		18,629,290

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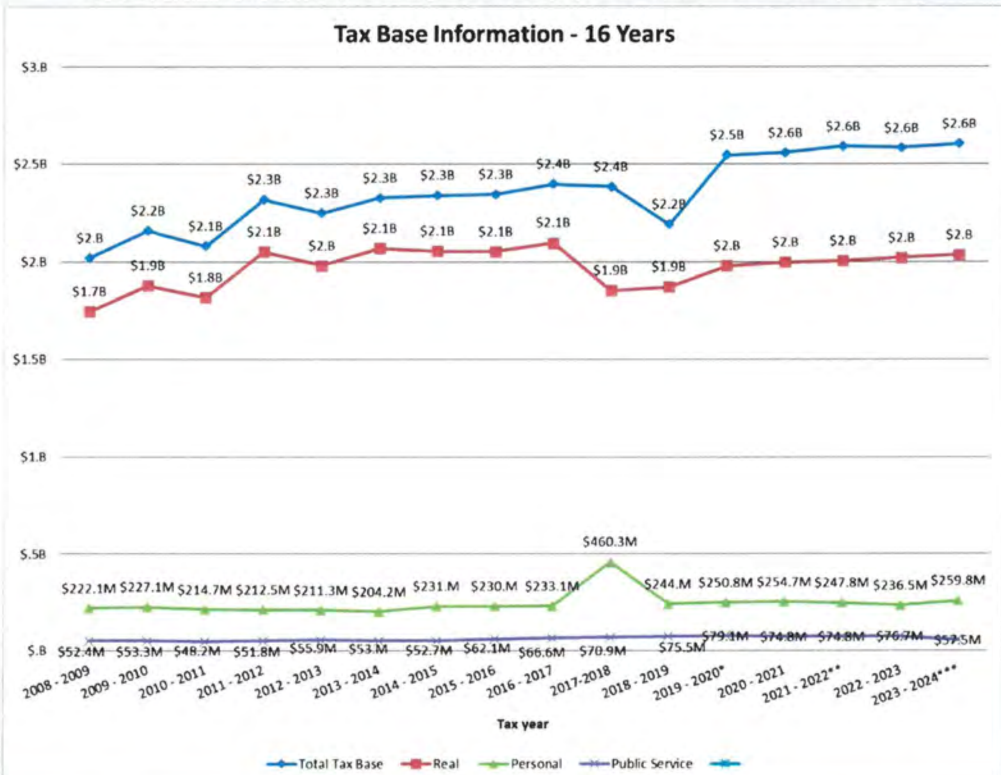
Property Valuation Trend - General Fund



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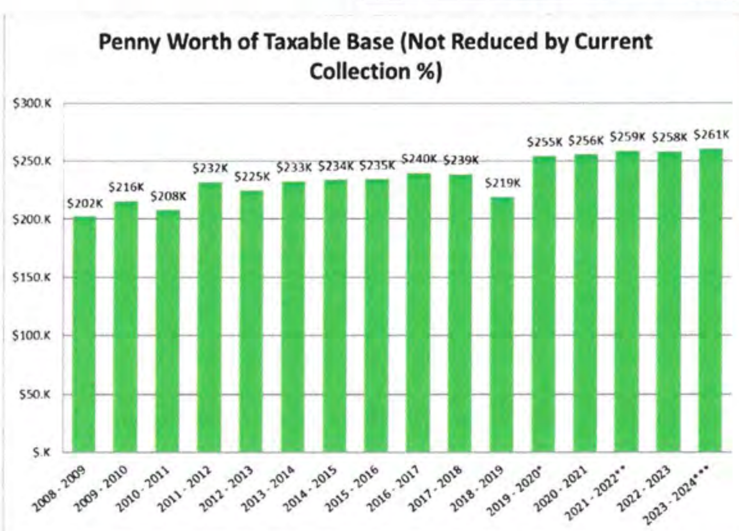
Penny Worth of Taxable Base - General Fund



- Proposed $.04 tax increase expected to add approx. $1.1M in revenue.
- Penny generates approx. $261K.
- Property tax makes up about 39% of General Fund Revenues.
- Wayne County Tax office is in the process of beginning the revaluation process which will be effective 1/1/25 (FY2025-26) due to Sales Ratio dropping below 85%. (Instead of 1/1/27)

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Fee Changes - General Fund (FY24)

Department	Fee changes	Nature of Changes
Planning	Approx. 16 fee changes	Increases ranging from $15 to $350 to address level of effort and cost of service (advertising, signs, etc)
Parks and Recreation	Approx. 10 fee changes	Deleting fees for Herman Park Center (closed); TC Coley adding non-resident fee; increases in pottery classes and materials
Goldsboro Events Center	Approx. 8 fee changes	Increases in rental fees for the facility.
Inspections	Approx. 88 fee changes	Cover level of effort and cost of service. Rates not updated since 2/1/2010.
Golf	Approx. 25 fee changes	Changes to golf play and cart fees for the various categories.
Engineering	1 fee change	SCM Fee $100/ea to $350 for first and $50 each thereafter

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Fee Changes - General Fund (FY24)

Department	Fee changes	Nature of Changes
Fire	Approx. 26 fee changes	Adding maintenance inspection fees; adding fire false alarm fees
Public Works – Cemetery	Approx. 2 fee changes	Increase in direct burial fee and exhumation fee.
Public Works – Solid Waste	Approx. 4 fee changes	Increases $3 - $9/month; changes in Return fee, Push Back fee, 2nd Container and Premium Service.

A copy of the proposed Manual of Fees and Charges is included at the end of this presentation.

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Utility Fund Revenues

	FY22-23 Adopted Budget	FY 23-24 Recommended Budget	% Change	Incr/(Decr)
Charges for Services*	**$22,310,200**	**$22,591,000**	**1%**	**$280,800**
Current Water Charges	*$9,000,000*	*$9,300,000*	*3%*	*$300,000*
Current Sewer Charges	*$11,400,000*	*$11,400,000*	*0%*	*$0*
Late Payment Fees	*$355,000*	*$350,000*	*-1%*	*($5,000)*
Service Penalty	*$10,000*	*$0*	*-100%*	*($10,000)*
Taps	*$21,000*	*$21,000*	*0%*	*$0*
Compost Revenue	*$51,000*	*$53,000*	*4%*	*$2,000*
Other Charges for Services	*$1,473,200*	*$1,467,000*	*0%*	*($6,200)*
Capital Returns	**$142,228**	**$201,921**	**42%**	**$59,693**
Investment Returns	*$8,800*	*$110,000*	*1150%*	*$101,200*
Other Capital Returns	*$133,428*	*$91,921*	*-31%*	*($41,507)*
Agency Revenue (ARPA)	**$1,974,038**	**$0**	**-100%**	**($1,974,038)**
Miscellaneous	**$500,000**	**$517,072**	**3%**	**$17,072**
Total	**$24,926,466**	**$23,309,993**	**-6%**	**($1,616,473)**

*Includes a 4% water and sewer rate increase in FY24 Recommended.

Water and Sewer Rates

	CURRENT	PROPOSED
WATER RATES (4% Increase)		
(Per 1000 Gallons) (Residential / Commercial) - Inside/Outside	$4.04/$8.11	$4.21/$8.44
(Per 1000 Gallons) (Industrial) - Inside/Outside	$3.30/$5.99	$3.43/$6.23
(Per 1000 Gallons) (Wholesale)	$3.30	$3.43
Base Fee Increase (4% Increase) ¾" (most common)	$17.11/$23.66	$17.80/$24.61
SEWER RATES (4% Increase)		
(Per 1000 Gallons) (Residential / Commercial) - Inside/Outside	$8.77/$17.53	$9.12/$18.23
(Per 1000 Gallons) (Industrial) - Inside/Outside	$7.85/$15.72	$8.16/$16.35
(Per 1000 Gallons) (Capitalized Sewer General Service) - Inside/Outside	$3.88/$7.76	$4.03/$8.07
(Per 1000 Gallons) (Capitalized Sewer Industrial Bulk) - Inside/Outside	$3.53/$7.06	$3.67/$7.34

Water/Sewer Rate Comparison

Average Consumption (5,000 gallons)			
Municipality	**Water**	**Sewer**	**Total**
Johnston County	$42.70	$65.50	108.20
Smithfield	33.11	62.40	95.51
Wilson	39.14	50.10	89.24
Mt. Olive	24.66	64.34	89.00
Kinston	41.86	46.35	88.21
Goldsboro (FY 24)	38.80	45.60	84.40
Goldsboro (Current)	37.31	43.85	81.16
Jacksonville	28.34	51.41	79.75
Greenville Utilities Commission	32.84	41.20	74.04
Rocky Mount	22.68	30.26	52.94
Average Bill (Excl. Goldsboro FY24)	**$33.63**	**$50.60**	**$84.23**

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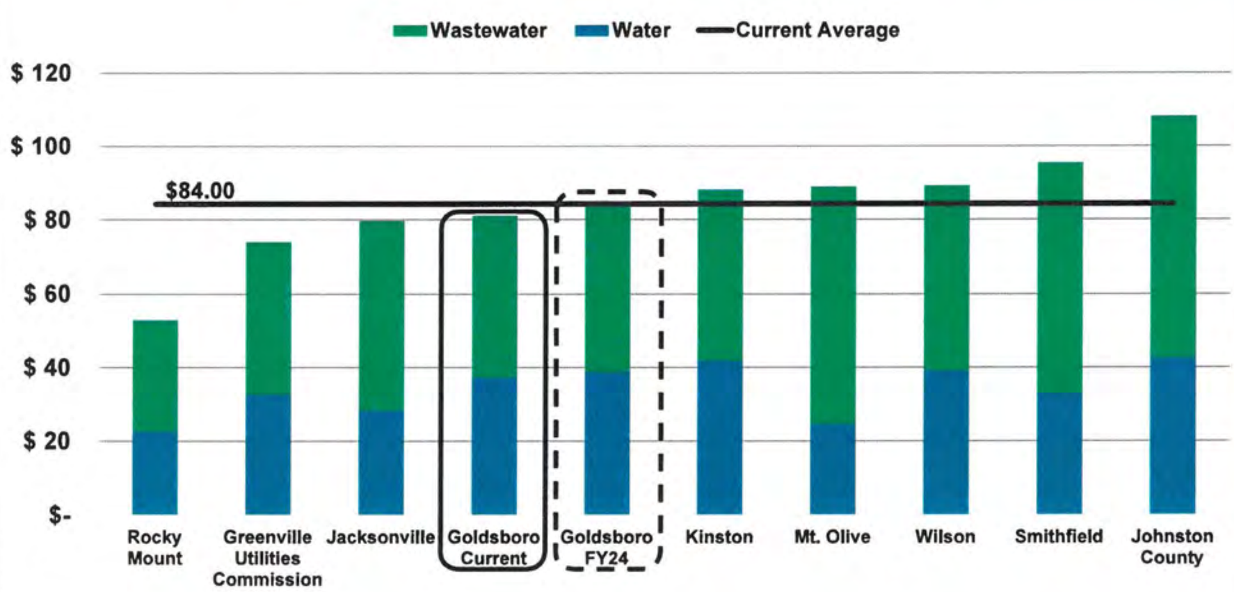
Water/Sewer Rate Comparison



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Other Fee Changes - Utility Fund (FY24)

Department	Fee changes	Nature of Changes
Public Works-Distribution & Collections	Approx. 7 fee changes	Increasing reconnection fee and adding after hours connection fee. Increasing Water tap fee costs. Increasing Sewer tap fee costs. Adding a fee to replace damaged MXU's.

A copy of the proposed Manual of Fees and Charges is included at the end of this presentation.

Stormwater Utility Fund

Stormwater fee is used to repair and maintain drainage facilities that convey storm water; thereby, improving drainage flow, and in many cases the water quality of storm water. The City started billing for single family residential units at $4.50 per month in July 2017 with most multi-family and businesses being billed based on their individual impervious area or ERU in May 2018.

A proposed increase of approximately 5% is recommended to the Stormwater fee which will generate approximately $80,200.*

**The revenue was excluded from the Manager's Recommended budget but will be added in the final adopted version.*

	Number of ERUs	Monthly Rate Per ERU	Proposed Rate
Stormwater Fees	First 60 (Includes Residential)	$4.50	$4.75
	61 to 100	$3.00	$3.15
	101 to 150	$2.00	$2.10
	Above 150	$1.00	$1.05

Stormwater Revenues

	FY22-23 Amended Adopted Budget	FY23-24 Recomm. Budget	% Change	$ Change
Revenues:				
Charges for Services*	$1,601,528	$1,604,000	0%	$2,472
Capital Returns	$312,100	245000	-21%	($67,100)
Miscellaneous	$5,000	$5,000	0%	$0
Total Revenues	$1,918,628	$1,854,000	-3%	($64,628)

* Manager's Recommended does not include the approximate 5% increase which will add $80K in revenue

Debt

Debt Payment - Funding

Fund	FY22-23 Adopted	FY23 -24 Manager Recommend	Incr/(Decr)
General Fund	$ 4,366,600	$ 4,265,500	$ (101,100)
Utility Fund	$ 180,500	$ 56,000	$ (124,500)
Stormwater Fund	$ 3,249,700	$ 3,119,000	$ (130,700)
Occupancy Tax	$ 330,000	$ 327,000	$ (3,000)
Total Debt Due	**$ 8,126,800**	**$ 7,767,500**	**$ (359,300)**

DEBT PAYMENTS AND BALANCES
Manager's Recommended FY23-24

	FY Paid	FY22-23 Adopted Princ & Int	FY23-24 Recom. Princ & Int	Outstanding Balance FY23	Outstanding Balance FY24	Tentative New Debt
General Obligation Bonds						
Sewer & Streets - 2013 Refunding GO	2025	$ 319,980	$ 306,643	$ 551,000	$ 254,000	
Police Lawsuit Settlement - 2014 GO	2025	$ 182,070	$ 177,480	$ 340,000	$ 170,000	
Parks & Rec (54.5%) & Streets (45.50%) 2017 GO Bonds	2037	$ 434,156	$ 420,406	$ 3,850,000	$ 3,575,000	
Streets - 2018 GO	2039	$ 367,875	$ 356,625	$ 3,600,000	$ 3,375,000	
Streets (22.8%) & Sewer (77.20%) 2017 Refunding GO	2030	$ 961,500	$ 926,700	$ 4,960,000	$ 4,220,000	
Subtotal - GO Bonds		$ 2,265,581	$ 2,187,854	$ 13,301,000	$ 11,594,000	$ -
State Revolving Loans						
Water Plant Phase I	2032	$ 419,959	$ 411,560	$ 3,023,704	$ 2,687,737	
Water Plant Phase II	2033	$ 147,093	$ 147,093	$ 1,470,932	$ 1,323,839	
Stoney Creek Sewer Project	2037	$ 215,485	$ 212,325	$ 2,353,196	$ 2,185,110	
Plate Settlers Project (W1112)	2041	$ 116,504	$ 98,568	$ 1,336,418	$ 1,262,173	
Phase IV Sewer Improvements SRF (S1102) (Project not yet closed)	2040	$ 420,283	$ 420,284	$ 3,412,606	$ 2,992,322	
Gravity Sewer Rehab (Big Ditch) SRP (S1103) (Project not yet closed)	2041 (Est.)	$ 83,110	$ 81,986	$ 516,382	$ 454,627	
Water Lines and Booster Pump New Hope (W1111)	2041 (Est.)	$ 243,154	$ 246,452	$ -	$ -	$ -
Subtotal - State Revolving Loans		$ 1,645,588	$ 1,618,268	$ 12,113,238	$ 10,905,807	$ -

DEBT PAYMENTS AND BALANCES
Manager's Recommended FY23-24

Installment Loans	FY Paid	FY22-23 Adopted Princ & Int	FY23-24 Recom. Princ & Int	Outstanding Balance FY23	Outstanding Balance FY24	Tentative New Debt
Paramount & City Hall (2014)	2024	$ 289,447	$ 126,275	$ 125,000	$ -	
Gateway Transit Building, HVAC Police & Streetscape (2014)	2034	$ 319,282	$ 311,667	$ 2,505,000	$ 2,277,000	
W.A. Foster & Goldsboro Events Center (2015)	2030	$ 597,908	$ 583,795	$ 3,395,000	$ 2,910,000	
Bryan Multi-Sports Complex (2017)	2032	$ 230,000	$ 227,000	$ 1,800,000	$ 1,600,000	
Utilities AMI Project (70.98%) & Equipment (29.02%) (2017)	2032	$ 426,840	$ 426,858	$ 3,424,000	$ 3,078,000	
Lighting Bryan Multi-Sports Complex (2018)	2023	$ 55,311		$ -	$ -	
IT Lease #05 Suntrust (2018)	2023	$ 102,263		$ -	$ -	
Vehicles & Equipment (GF 60%; UF 14%; SF 26%) (2018)	2023	$ 481,054		$ -	$ -	
Police Evidence Rm & Fire Station Renovation (2018)	2034	$ 498,550	$ 486,479	$ 3,885,000	$ 3,531,000	
IT Lease #06 Suntrust (2018)	2024	$ 98,593	$ 98,593	$ 95,527	$ -	
Vehicles & Equipment (GF 56.07%; UF 43.93) General Fd Portion (2018)	2024	$ 256,621	$ 256,415	$ 249,000	$ -	
SJAFB Commercial Garbage Trucks (2019)	2029	$ 68,604	$ 69,077	$ 376,000	$ 317,000	
Herman Park Center	Not Taken	$ -		$ -	$ -	$ 11,750,000
FY20 & FY21 Rolling Stock & Equipment (2021)	2027	$ 341,884	$ 341,884	$ 1,328,125	$ 1,001,913	
FY22 Rolling Stock & IT Equipment	2027	$ 503,656	$ 503,113	$ 1,395,000	$ 905,000	
FY23 Rolling Stock & IT Equipment	2028		$ 522,601	$ 2,398,000	$ 1,939,000	
FY24 Rolling Stock & IT Equipment	New			$ -	$ -	$ 2,019,924
Subtotal - Installment Loans		$ 4,270,013	$ 3,953,757	$ 20,975,652	$ 17,558,913	$ 13,769,924
Grand Total		$ 8,181,182	$ 7,759,879	$ 46,389,889	$ 40,058,721	$ 13,769,924

Debt Paid Off FY23/FY24
New Debt taken in FY23/FY24

Principal Outstanding by Fund Summary

General Fund	$ 25,615,578	$ 21,866,407
Utility Fund	$ 20,199,322	$ 17,739,054
Stormwater Fund	$ 574,989	$ 453,260
Total	$ 46,389,889	$ 40,058,721

Proposed New Debt Service

General Fund

- **Herman Park Center** $11,750,000

Issuance: Undetermined
Amortization: 15 Year Level Principal
Interest Rate: 3%
First Interest: Undetermined
First Principal: Undetermined

Note: Debt service not included in Fy24 proposed budget.
Total payment year 1 is $1,140,720.

- **FY24 Rolling Stock & IT Equipment** $2,019,924

Issuance: May, 2024
Amortization: 59 Months
Interest Rate: 3%
First Interest: May, 2025
First Principal: May, 2025

POSITION SUMMARY

NEW POSITIONS - RECOMMENDED

Department	Grade	Title	FT PT PPT	Min. of Salary Grade
Human Resources	85	Occupational Health Nurse	FT	$93,600.00
Engineering	73	Administrative Assistant III	FT	$40,430.80
Paramount	77	Technical Director	FT	$49,143.89
Golf	68	Golf Course Maintenance Technician	FT	$31,678.59

POSITIONS REQUESTED/NOT RECOMMENDED

Department	Current to Proposed Classification Grade	Proposed Classification	Minimum of Salary Grade
Public Works - Building & Grounds	78	Building & Grounds Supervisor	$51,601.08
Engineering	75	Construction Inspector	$44,574.96
Information Technology	84	Cyber Security/Server Administrator	$69,150.39
Information Technology	84	Database Administrator	$69,150.39
Information Technology	82	IT Project Manager	$62,721.44
Parks and Recreation	67 to 68	Park Technician	$31,678.59
Parks and Recreation	67 to 68	Park Technician	$31,678.59
Planning	76	Planner I	$46,803.71
Code Enforcement	71	Environmental Codes Inspector	$36,671.93
Paramount	62 to 72	Administrative Assistant I	$38,505.53

Authorized Positions FTE's

Fiscal Year	Public Safety	Non-Public Safety	Total – General Fund	Stormwater	Utility	Occupancy Tax	Total
2014-15	202	182	384		61	2	447
2015-16	203	176	379		61	2	442
2016-17	203	190	393		63	2	458
2017-18	204	1963	397	4	63	2	466
2018-19	205	189	394	10	64	3	471
2019-20	205	192	397	10	64	3	474
2020-21	205	193.5	398.5	11.5	67	3	480
2021-22	204	195.7	399.7	11.9	67.4	3	482
2022-23	204	195.7	399.7	11.9	67.4	3	482
2023-24 (Mgr. Rec.)	204	199.7	403.7	11.9	67.4	3	486

Permanent Part-Time Recommended Positions

Title	Paramount	GEC	PW Admin	Police	Parks & Rec	Golf	Total
Custodian	1		1	1	5		8
Golf Maintenance Tech.						1	1
Patron & Admin Serv. Asst.	1						1
Patron Serv. & Oper. Asst.		1					1
Total	**2**	**1**	**1**	**1**	**5**	**1**	**11**

Notes:
- PPT FY23 = 15 Manager Recomm. FY24 = 11
- Reduction of 4 PPT's
  - Paramount – reduction of 1 PPT, converted to FT
  - Parks & Rec – reduction of 1 PPT, converted to FT in Golf
  - Golf – reduction of 1 PPT, converted to FT in Golf
  - Water Production – cancelling 1 PPT (Admin.) no longer needed

SALARY & EMPLOYEE BENEFITS

Salary/Benefit Costs

Salary/Benefit	General	Utility	Stormwtr.	Occupancy	Total
Salaries (Reg/PT)	21,179,216	3,311,603	482,551	150,876	25,124,245
Social Security	1,709,133	263,077	38,465	12,046	2,022,721
Retirement	2,862,602	442,699	64,912	20,329	3,390,542
Health Insurance	2,608,272	486,258	58,944	22,104	3,175,578
401(k)	919,864	137,557	20,112	6,299	1,083,832
Wellness	116,400	19,800	3,600	900	140,700
Cell Phone Stipend	102,300	1,740	300	720	105,060
Clothing Stipend	32,532	254	730	164	33,680
Group Term Life	14,507	2,418	385	105	17,415
Other Benefits	462,492	37,078	3,603	1,011	504,184
COLA 2%/Merit 1%	635,084	104,448	15,224	4,807	759,563
Bonus	0	0	0	0	0
Total	**30,642,401**	**4,806,932**	**688,826**	**219,361**	**36,357,520**

Salary Adjustment/Benefits

Salary Adjustments	**Cost**	**Recomm. Budget**
2% Cost of Living Increase	$607,651	$607,651
1% Merit Adjustment (½ Year)	$151,913	$151,913
Bonus @ $250/net	$175,000	$-0-

401(K) Contribution

Non-Sworn Employees (4%)	$ 822,908
Sworn Employees (5%)	$ 260,924
Total Cost	$1,083,832

Retirement Rates:	**FY 2022-23**	**FY 2023-24**
General Employees	12.15%	12.91%
Law Enforcement Employees	13.04%	14.24%
Employer Contribution Increase:		
General		$270,148
LEO		$ 67,200
Total		$337,348

Health Insurance:

Budgeted at $7,368 per Employee ($614/month) (currently $584.96/month) 5% increase

Departmental Requests

General Fund Expenditures

Orgn Name	FY23 Amended Budget	Manager Recomm. 05/15/23 (MGR02)	% Change to FY23 Am. Adopted	Change to FY23 Am. Adopted
Police Department	$ 10,030,663	$ 11,156,273	11%	$ 1,125,609
Fire Department	$ 6,812,742	$ 7,611,301	12%	$ 798,559
Debt Service	$ 4,371,600	$ 4,271,500	-2%	$ (100,100)
Solid Waste	$ 4,259,316	$ 4,056,771	-5%	$ (202,545)
Parks and Recreation	$ 3,267,188	$ 3,566,417	9%	$ 299,230
Information Technology	$ 2,526,664	$ 3,023,207	20%	$ 496,544
Finance	$ 1,829,795	$ 2,150,968	18%	$ 321,173
Garage	$ 1,570,722	$ 1,729,390	10%	$ 158,668
Planning & Redevelopment	$ 1,546,346	$ 1,436,087	-7%	$ (110,259)
Engineering	$ 1,203,382	$ 1,396,199	16%	$ 192,817
Paramount Theater	$ 820,230	$ 908,576	11%	$ 88,346
Street Maintenance	$ 1,031,039	$ 874,276	-15%	$ (156,763)
City Manager	$ 739,492	$ 870,147	18%	$ 130,655
Buildings & Grounds	$ 807,015	$ 850,279	5%	$ 43,264
Human Resources Management	$ 664,918	$ 754,622	13%	$ 89,704
Golf Course	$ 889,632	$ 722,710	-19%	$ (166,922)

General Fund Expenditures (con't)

Orgn Name		FY23 Amended Budget		Manager Recomm. 05/15/23 (MGR02)	% Change to FY23 Am. Adopted		Change to FY23 Am. Adopted
Inspections	$	537,043	$	626,127	17%	$	89,084
Public Works - Administration	$	469,354	$	626,044	33%	$	156,690
Agency Support (NPO's)	$	509,000	$	499,129	-2%	$	(9,871)
Streets Utilities	$	501,000	$	497,000	-1%	$	(4,000)
Non-Recurring Capital Outlay	$	400,503	$	482,593	20%	$	82,090
Mayor & Council	$	390,998	$	462,741	18%	$	71,743
Transfers & Shared Services	$	733,075	$	409,450	-44%	$	(323,625)
Cemetery	$	342,690	$	394,197	15%	$	51,507
Downtown Development	$	266,613	$	310,117	16%	$	43,504
Goldsboro Event Center	$	164,971	$	217,706	32%	$	52,735
Community Relations	$	243,382	$	201,049	-17%	$	(42,332)
Postage Service Credits	$	-	$	-	-	$	-
Office Supply Credits	$	-	$	-	-	$	-
PCard Transaction Clearing	$	-	$	-	-	$	-
Street Paving Division	$	367,500	$	-	-100%	$	(367,500)
Garage Service Credits	$	(770,500)	$	(749,750)	-3%	$	20,750
Total Expenditures-General Fund	**$**	**46,526,373**	**$**	**49,355,128**		**$**	**2,828,755**

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General Fund Expenditures

- **Police Department ($11,156,273)**

Uniforms & Protective Clothing (ANSI 207 req.)	115,200
Software License Fees	288,516
Police ShotSpotter Fees	221,000
Administrative cars (2 requested, 1 recommended)	48,000
Line Cars & Upfit Equipment (14 requested, 7 recom)	336,000
Air Conditioner for PD Server Room	14,000

Priorities: Line Cars, Admin Cars, Air Conditioner

- **Fire Department ($7,611,301)**

Uniforms & Protective Clothing	143,550
Vehicle Fuel & Repairs	161,450
Facility Updates-Station 5	25,000
Fire Hoses	52,725
Air Packs	60,600

Priorities: Station 5 improvements, Repairs, Air packs

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General Fund Expenditures

- **Debt Service ($4,271,500)**

Debt Service Payments (see chart)	4,271,500

- **Solid Waste ($4,056,771)**

Landfill Charges ($31.50/Ton)	440,000
Fleet Maintenance	280,000
Recycling Fees	110,000
Rear Loader	300,000
Automated Leaf Truck	300,000

Priorities: Leaf Truck, Rear Loader, Automated Trash Truck

General Fund Expenditures

- **Parks & Recreation ($3,566,417)**

Operational and Maintenance Supplies	285,000
Contract Services	136,546
Utilities	133,000
Equipment Expense	16,000
Tree Service	8,000

Priorities: (2) Park Technicians for Grounds Maintenance Crew.
Equipment Shelter at Bryan Multi Sport Complex, Replace Roof at Peacock Pool Bath House, Robotic Paint Machine for Bryan Multi Sport Complex, and (1) Kubota Tractor.

- **Information Technology ($3,023,207)**

Software License Fees	743,722
IT Lease (GF, SW, UF, OT Funds)	610,000
Telephone	110,000
Contract Services	168,000

Priorities: Database Administrator, Cyber Security/Server Admin, (3) Ford Broncos 4 X 4, HVAC for City Hall, Network Equipment Upgrade.

General Fund Expenditures

- **Finance ($2,150,968)**

Tax Listing	383,934
Consultant Fees	66,450
Audit (General Fund Portion)	95,000
Software License Fees	39,920

Priorities: Staffing levels for timely completion of critical financial activities (i.e. audit and budget); insurance broker RFP due

- **Garage ($1,729,390)**

Tires and Tubes	170,000
Automotive Parts	370,000
Outside Repairs	156,983
Ford F-150 Crew Cab	

Priorities: Crew Cab Pick-Up Truck

General Fund Expenditures

- **Planning ($1,436,087)**

Transportation Planning (80% NCDOT)	522,705
Clean and Cut Lots	50,000
Sidewalks	102,317
Maintenance of Enhancement Areas	60,880
Tree Service	19,115

Priorities: F150 Super cab, NCDOT Betterment Agreements, Laptop Setups

- **Engineering ($1,396,199)**

Traffic Maintenance Materials	50,000
Software License Fees	27,800
Signs & Markings Maint. Materials	25,000
Consultant Fees	33,520

Priorities: Administrative Assistant III, Construction Inspector

General Fund Expenditures

- **Paramount Theatre ($908,576)**

Part-time salaries	140,649
Performance Series	60,300
Utilities	28,300
Building Maintenance	43,680

Priorities: Technical Director and HVAC

- **Street Maintenance ($874,276)**

Asphalt & Concrete Repairs	48,000
Operational Supplies	20,000
Equipment Maintenance	10,000

Priorities: Tandem Dump Truck and Crew Cab Pick-up

- **City Manager ($870,147)**

League of Municipalities	26,000
UNC School of Government	15,000
Consultant Fees	15,000
Travel	14,337

General Fund Expenditures

- **Building & Grounds ($850,279)**

Building Maintenance	64,300
Operational Supplies	33,500
Repairs Christmas Lights/Water Tower	16,000

Priorities: John Deere Mid Mount Boom Mower, F-150 Super crew

- **Human Resources ($754,622)**

Software License Fees (NeoGov)	65,000
Recruitment & Background Checks	19,389
Employee Appreciation Day/Health Fair	10,000

Priorities: Conversion of Occupational Health Nurse from contract to employee, NeoGov employee management system, Classification & Pay Study

General Fund Expenditures

- **Golf Course ($722,710)**

Bank Fees	17,000
Operational Supplies	68,731
Tree Service	25,000
Equipment Maintenance	25,000

Priorities: Golf Course Maintenance Technician

- **Inspections ($626,127)**

Bank Fees	23,500
Travel	8,467

Priorities: Provide continuing education to maintain required certifications for Inspectors

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General Fund Expenditures

- **Public Works - Admin ($626,044)**

Electricity	110,000
Natural Gas	36,000
Software License Fees (City works)	15,750

Priorities: Operational Supplies

- **Agency Support ($499,129)**

United Way	100,000
GWTA Funding	353,129

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General Fund Expenditures

- **Street Utilities ($497,000)**

Street Lights	470,000
Railroad Signal Maintenance	22,000

- **Non-Recurring Capital Outlay ($482,593)**

City's Portion Retiree Health Insurance	68,640
Economic Development Incentives	404,103

Company	Agreement	Total	FY	FY24 Manager's Recommended Budget Amount
Alta*	12/5/2016	$ 25,000.00	2024	$ -
Alta	12/17/2018	$ 26,875.00	2024	$ 6,719.00
AP Exhaust	5/4/2021	$ 21,000.00	2024	$ 7,000.00
Michael Aram	12/16/2019	$ 440,000.00	2024	$ 52,900.00
Atlantic Casualty	3/17/2020	$ 100,000.00	2024	$ 48,000.00
WNB Landlords	2/25/2019	$ 469,463.00	2024	$ 62,595.00
Stromberg Foods	2/26/2017	$ 26,110.00	2024	$ 5,222.00
Wayne County Shell Building**	6/6/2017	$ 425,000.00	2024	$ 141,667.00
Mount Olive Pickle	3/1/2022	$ 600,000.00	2024	$ 80,000.00
Total Economic Development Incentives		$ 2,133,448.00		$ 404,103.00

* Expired agreement
** Final payment FY24

General Fund Expenditures

- **Mayor/Council ($462,741)**

City Attorney Fees	150,000
City Election	100,000

- **Shared Services & Transfers ($409,450)**

Transfer to Capital Projects (Herman Park Ctr)	396,000
Fund Balance Transfer	12,450

- **Cemetery ($394,197)**

Contract Services (Temp Labor)	22,400

Priorities: John Deere Mower & Storage Building.

- **Downtown Development ($310,117)**

Downtown Projects (Public Artwork & NCMS Conference)	42,500

General Fund Expenditures

- **Goldsboro Event Center ($217,706)**

Part-time salaries	42,425
Electricity	20,000
Building Maintenance	10,000

Priorities: Salaries and wages for part-time staff used when revenue producing events occur, building maintenance to sustain the City's investment in the theater and remain code compliant

- **Community Relations ($201,049)**

Contract Services (NC Fellow & Assessments for Projects)	27,000
Travel	10,157

Stormwater Fund Expenditures

Orgn Name	FY23 Amended Budget	Manager Recomm.	% Change	$ Change
Stormwater Division	$ 1,427,942	$ 1,335,053	-7%	$ (92,889)
Shared Svcs. & Transfers*	$ 372,786	$ 462,647	24%	$ 89,861
Debt Service	$ 180,800	$ 56,300	-69%	$ (124,500)
Total Expenditures	**$ 1,981,528**	**$ 1,854,000**		**$ (127,528)**

*The ~5% increase will be appropriated as Contingency to fund stormwater projects in the Stormwater Projects Fund (T2201).

Stormwater Fund Expenditures

- **Stormwater Department ($1,335,053)**

Dump Truck	235,000
Operational Supplies	75,000
Landfill Charges	40,000

Priorities: Dump Truck & Front End Loader

- **Shared Services & Transfers $462,647)**

Shared Services Charge General Fund	129,533
Transfer to Stormwater Capital Project Fund*	267,114

Priorities: *To be determined by staff and Council on projects to be funded in Stormwater Capital Project Fund (T2201)

- **Debt Service $56,300)**

Debt Service Payments	56,300

Utility Fund Expenditures

Department		FY22-23 Adopted		FY23-24 Recomm.	% Change		$ Change
Shared Services & Transfers	$	5,953,533	$	5,981,263	0%	$	27,730
Water Reclamation Facility	$	5,429,937	$	4,716,093	-13%	$	(713,844)
Water Treatment Plant	$	4,795,290	$	4,640,401	-3%	$	(154,889)
Debt Service	$	3,250,700	$	3,120,000	-4%	$	(130,700)
Distribution & Collection	$	2,626,691	$	2,992,815	14%	$	366,124
Billing & Meter Services	$	599,652	$	889,596	48%	$	289,944
Compost Facility	$	1,061,526	$	804,798	-24%	$	(256,729)
Utility Fund Capital Expense	$	510,800	$	165,028	-68%	$	(345,772)
Total Expenditures	**$**	**24,228,129**	**$**	**23,309,993**		**$**	**(918,136)**

Utility Fund Expenditures

- **Water Reclamation Facility ($4,716,093)**

Consultant fees (design for upgrade to WRF 3.5MGD)	600,000
Electricity	550,000
Mach/Equipment Maintenance	709,392
Bar Screen-Pecan	200,000

Priorities: Design for upgrade to WRF 3.5 MGD, Replacement of the U.V. system, Bar screen at Pecan

- **Water Treatment Plant ($4,640,401)**

Neuse River Intake Dredging	450,000
Chemicals	1,629,055
Mach./Equip. Maintenance	345,765
Electricity	325,000

Priorities: Addressing structural issues at water treatment plant, Utility Maintenance Agreement to provide ongoing maintenance for water tanks

Utility Fund Expenditures

- **Debt Service ($3,120,000)**

Debt Service Payments	3,120,000

- **Shared Svcs & Transfers ($5,981,263)**

Shared Services General Fund	3,560,881

- **Distribution & Collections Division ($2,992,815)**

Water Meters & Boxes	100,000
Backhoe	174,000
F-350 Utility Vehicle	86,000

Priorities: Backhoe, Penetrating Radar, Bobcat Excavator E60 and Utility Trailer

Utility Fund Expenditures

- **Billing, Inventory & Meter Services ($889,596)**

Contract Services (QS1 billing)	150,000
Bank Fees	110,000

Priorities: Audit completion, Pick up Truck

- **Compost Facility ($804,798)**

Electricity	68,000
Mach/Equipment Maintenance	151,550

Priorities: Building's Interior & Exterior cleaned and painted

- **Utility Fund (Capital) ($165,028)**

Utility Improvements (Inflow & Infiltration Repairs)	154,228

DOWNTOWN MUNICIPAL SERVICE DISTRICT FUND

OCCUPANCY TAX FUNDS

Downtown District

	FY22-23 Amended Adopted Budget	FY23-24 Recommended Budget	% Change	$ Change
Revenues:				
Property Tax Special District	$ 96,387	$ 102,683	7%	$ 6,296
Fund Balance Withdrawal*	$ 20,632		-100%	$ (20,632)
Total Revenues	**$ 117,019**	**$ 102,683**		**$ (14,336)**
Expenditures:				
Advertising	$ 22,000	$ 22,000	0%	$ -
Beautification Program	$ 20,000	$ 30,000	50%	$ 10,000
Incentive Grant Program	$ 21,100	$ 10,000	-53%	$ (11,100)
Other Expenditures	$ 53,919	$ 40,683	-25%	$ (13,236)
Total Expenditures	**$ 117,019**	**$ 102,683**		**$ (14,336)**

Municipal Service District Rate: 23.5 cents per $100 valuation
*Fund Balance Withdrawal – PO Rollover for software services and wireless Access point.

Occupancy Tax Fund

	FY22-23 Amended Adopted Budget	FY23-24 Recommended Budget	% Change	$ Change
Revenues:				
80% Civic Center	$ 789,000	$ 828,450	5%	$ 39,450
20% Travel & Tourism	$ 211,000	$ 210,000	0%	$ (1,000)
Investment Interest	$ 300	$ 5,000	1567%	$ 4,700
County of Wayne 1%	$ 186,150	$ 171,000	-8%	$ (15,150)
Merchandise Sales	$ 5,000	$ 1,000	-80%	$ (4,000)
Total Revenues	**$ 1,191,450**	**$ 1,215,450**		**$ 24,000**
Expenditures:				
Shared Services & Transfers	$ 17,480	$ 39,874	128%	$ 22,394
Debt Service	$ 385,311	$ 327,000	-15%	$ (58,311)
County of Wayne (40% Portion)	$ 400,000	$ 415,380	4%	$ 15,380
Travel & Tourism	$ 388,659	$ 433,196	11%	$ 44,537
Total Expenditures	**$ 1,191,450**	**$ 1,215,450**		**$ 24,000**

- Current levy is 5% for local hotel and motel occupancy
- County of Wayne's funding of the 1% occupancy tax

Priorities: Increase visitor spending in Wayne County by securing more conventions and sporting events, act on objectives outlined in the 2021 Tourism Master Plan, serve as a resource to local tourism partners through valuable programming.

Note: Fund balance withdrawal of $250K was omitted from Manager's Recommended to be used for Equipment storage building at the Bryan Multi Sports Complex. Approximate fund balance at FY22 is $377K.

VEHICLES AND CAPITAL OUTLAY

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Capital Requests Recommended FY23-24

Capital Outlay Type	FY23-24 Request	FY23-24 Manager Recomm.	FY22-23 Request	FY22-23 Adopted
General Fund				
Buildings & Improvements	$ 1,800,023	$ 47,172	$ 523,100	$ 361,600
Rolling Stock/Equipment/Furniture/Fixtures	2,327,243	840,878	732,339	612,884
Vehicles	3,554,604	1,218,184	2,412,286	2,080,464
Infrastructure	1,011,817	107,317	1,065,567	243,042
Subtotal General Fund	$ 8,693,687	$ 2,213,551	$ 4,733,292	$ 3,297,990
Utility Fund				
Buildings & Improvements	$ 320,000	$ 305,000	$ 590,000	$ 590,000
Rolling Stock/Equipment/Furniture/Fixtures	312,000	312,000	910,769	910,769
Vehicles	118,600	118,600	683,600	480,000
Distribution System	1,704,142	721,702	4,045,235	1,109,055
Subtotal Utility Fund	$ 2,454,742	$ 1,457,302	$ 6,229,604	$ 3,089,824
Stormwater Fund				
Buildings & Improvements	$ 15,000	$ -		
Rolling Stock/Equipment/Furniture/Fixtures	20,000	20,000		
Vehicles	568,500	235,000	365,000	311,000
Subtotal Stormwater Fund	$ 603,500	$ 255,000	$ 365,000	$ 311,000
Downtown MSD Tax Fund				
Rolling Stock/Equipment/Furniture/Fixtures	$ -	$ -	$ -	$ -
Subtotal Downtown MSD Tax Fund	$ -	$ -	$ -	$ -
Occupancy Tax Fund				
Rolling Stock/Equipment/Furniture/Fixtures	$ -	$ -	$ -	$ -
Subtotal Occupancy Tax Fund	$ -	$ -	$ -	$ -
All Funds Total	**$ 11,751,929**	**$ 3,925,853**	**$ 11,327,896**	**$ 6,698,814**

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Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24	Budget Recommended FY23-24
General Fund				
Paramount	HVAC Controls System		$ 56,150	$ -
	Wheelchair lift		$ 10,000	$ -
			$ 66,150	$ -
Information Technology	Chiller, Boiler, and Controls Replacement		$ 732,000	$ -
	Ford Bronco Sport Base, 4DR, 4X4, 1.5L EcoBoost, 8-Speed Auto		$ 32,000 *	$ -
	Ford Bronco Sport Base, 4DR, 4X4, 1.5L EcoBoost, 8-Speed Auto		$ 32,000 *	$ -
	Ford Bronco Sport Base, 4DR, 4X4, 1.5L EcoBoost, 8-Speed Auto		$ 32,000 *	$ -
	UPS Replacement		$ 80,000 *	$ -
	Network Equipment Upgrade (Entire City)		$ 500,000 *	$ -
	MDT Replacement and Drone Upgrades for Public Safety		$ 600,000 *	$ 600,000
	Lease and Consulting Fees		$ 10,000 *	$ 10,000
			$ 2,018,000	$ 610,000
Garage	Ford F-150 CRW Cab		$ 40,000 *	$ 40,000
			$ 40,000	$ 40,000
Garage Service Credits	Upgrade TLS 350 fuel monitoring system (near critical failure) and RTA portion used for fuel billing (antiquated system) will be paid for through cents-per gallon in fuel billing.		$ 30,200	$ 30,200
			$ 30,200	$ 30,200

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Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24	Budget Recommended FY23-24
General Fund				
Building & Grounds	18x18 Roll-up garage door and motor		$ 20,000	$ 11,980
	Automated, electric chain driven gate with key fob access.		$ 15,000	$ -
	Big Dog FX1000 60" Deck 35 HP		$ 15,000	$ 15,000
	F-150 4x4 Super Crew Pickup Truck		$ 55,150 *	$ -
	John Deere 6105E, mid mount boom mower, tag along rotary cutter.		$ 135,000 *	$ -
	2014 Skyjack SJIII3219 Scissors Lift		$ 12,000	$ -
			$ 252,150	$ 26,980
Cemetery	John Deere Z930M Ztrak		$ 13,507	$ 13,507
	40x49x15 Metal Building		$ 36,000	$ -
			$ 49,507	$ 13,507
Planning	Laptop Setups		$ 14,000	$ 4,000
	2023 F-150 4x2 Supercab		$ 40,605 *	$ -
	Diablo MP 60" - Vanguard Mower w/ Trimmer and backpack blower w/trailer		$ 14,808	$ -
	Project #U-5994		$ 1,310	$ 1,310
	Project # U-5724		$ 68,775	$ 68,775
	Project # U-2714		$ 32,232	$ 32,232
			$ 171,730	$ 106,317
Street Maintenance	Salt Spreader		$ 25,000	$ -
	F-750 10 Ton dump truck with snow plow. The snowplow alone is 18 K		$ 135,000 *	$ -
	F-350 Service Body truck		$ 75,570 *	$ -
			$ 235,570	$ -
Street Utilities	Railroad Signals		$ 5,000	$ 5,000
			$ 5,000	$ 5,000

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Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24		Budget Recommended FY23-24
General Fund					
Street Paving	Paving petition received on 6-30-14 for Branch Street from Vann Street to Southern End		$ 544,500		$ -
	Dirt street paving for North Slocumb Street from Simmons Street to Dead-end ($192,000) and Atlantic Avenue from North Audubon Avenue to Dead-end ($168,000)		$ 360,000		$ -
			$ 904,500		$ -
Solid Waste	Refurbish current equipment		$ 140,000		$ -
	2024 Rear Loader Garbage Truck		$ 300,000	*	$ 300,000
	2024 Fully Automated 1-Arm Trash Truck		$ 425,000	*	$ -
	2024 Fully Automated Leaf Truck		$ 300,000	*	$ 300,000
	2024 Pickup w/Liftgate		$ 57,000	*	$ -
			$ 1,222,000		$ 600,000
Engineering	Construction of Office Door & Wall		$ 5,000		$ -
			$ 5,000		$ -
Fire Department	Paving		$ 65,000		$ -
	Facility Updates, St 5 - doors only		$ 82,000		$ 25,000
	Facility Updates, Training Grounds		$ 92,500		$ -
	2024 Chevy Tahoe		$ 74,400	*	$ -
	Apparatus Replacement - Engine		$ 838,474	*	$ -
	Fire Hose & Appliances		$ 52,725		$ 52,725
	Portable Radios (1/3 - 12 @ $4500)		$ 157,500		$ 27,000
	SCBA Equipment		$ 70,600		$ 60,600
	Thermal Imaging Camera		$ 6,300		$ -
			$ 1,439,499		$ 165,325

Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24		Budget Recommended FY23-24
General Fund					
Police Department	Chiller	5189	$ 250,000		$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ 17,678
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ 48,000
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe	5400	$ 17,678	*	$ -
	Line Car-2023 Chevrolet Tahoe PPV	5404	$ 48,000	*	$ -
	Equipment for 2023 Chevy Tahoe K9	5400	$ 27,178	*	$ 27,178
	Admin Car - 2023 Chevrolet Tahoe PPV	5401	$ 48,000	*	$ 48,000
	Equipment for Dodge Charger Pursuit AWD	5400	$ 11,288	*	$ -

Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24	Budget Recommended FY23-24
General Fund				
Police Department				
	Admin Car-2023 Dodge Charger Pursuit AWD	5401	$ 35,742 *	$ -
	GETAC VR-X20 In-Car Camera (14) @ $5,407.45 ea	5400	$ 75,705	$ 43,260
	Security access for Intelligence Room - Swipe card access	5527	$ 6,800	$ -
	Stalker MC360 Message Trailer (4'x8') @$22,684 each	5527	$ 45,369	$ -
	GETAC BC-03 BWC 20 @ $3,434.75 ea.	5527	$ 68,695	$ -
	Idemia LIVESCAN System	5527	$ 24,384	$ -
	Mini Crime Scope	5527	$ 13,525	$ -
	(4) Fox Fury Nomad 360 Scene Light @$2,357.99 each	5527	$ 9,432	$ -
	(70) Streamlight TLR-1 Pistol Light @ $126.55 each, (70) Safari land 6360 ALS/SLS Mid Rise, Level III Duty Holster @ $187.00 each	5527	$ 21,985	$ -
	(25) Viking VP 8000 Portable Radios @$4,832.76 ea.	5591	$ 120,819	$ -
	GETAC VR-X20 In-Car Camera (20) @ $5,408 ea.	5695	$ 108,160	$ -
	2-ton split unit Air Conditioner	5816	$ 14,000	$ 14,000
			$ 1,800,574	$ 592,184
Parks & Recreation	Park House decking and floor repair		$ 39,381	$ -
	Enclosed 16' Trailer		$ 9,000	$ -
	Swozi Cart Pro Auto (Own)		$ 44,715 *	$ -
	Swozi Cart Pro Auto (Annual Lease)		$ 11,140	$ -
	Kubota Tractor		$ 59,857 *	$ -
	Hustler Super Z Mower with 60" Deck		$ 13,846	$ 13,846
	Befco Super Flex Mower 15' Cut		$ 25,677	$ -
	Maintenance Building for Bryan MSCX		$ 240,000	$ -
	Roof replacement at Peacock Pool Bath House Area		$ 10,192	$ 10,192
			$ 453,808	$ 24,038
	Total General Fund Capital Outlay		$ 8,693,687	$ 2,213,551

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Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24	Budget Recommended FY23-24
Stormwater Fund				
Stormwater	Automated, electric chain driven gate with key fob access.		$ 15,000	$ -
	2023 Western star 16 Ton Dump Truck		$ 235,000 *	$ 235,000
	F 150 4x4 pickup crew cab		$ 53,500	$ -
	930 M Frontend Loader		$ 280,000 *	$ -
	Mower attachment and bucket		$ 12,500	$ 12,500
	Trench Box		$ 7,500	$ 7,500
			$ 603,500	$ 255,000
	Total Stormwater Fund Capital Outlay		$ 603,500	$ 255,000
Utility Fund				
Billing & Meter Services	2024 Chevy Colorado		$ 32,600	$ 32,600
			$ 32,600	$ 32,600
Distribution & Collections	Automated, electric chain driven gate with key fob access		$ 15,000	$ -
	Caterpillar 420XE		$ 174,000	$ 174,000
	24' Kaufman enclosed trailer		$ 17,000	$ 17,000
	Bobcat E60		$ 82,000	$ 82,000
	Leica ground penetrating radar.		$ 26,000	$ 26,000
	2024 F350 Utility truck		$ 86,000	$ 86,000
	24' PJ Trailer		$ 13,000	$ 13,000
			$ 413,000	$ 398,000
Water Treatment Plant	Fluoride containment restoration		$ 25,000	$ 25,000
	WTP Structure repairs		$ 255,000	$ 255,000
	Elevated Tank Asset Management		$ 300,000	$ 300,000
			$ 580,000	$ 580,000

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Capital Requests

Fund/Department	Description of Capital Items	Acct #	Budget Request FY23-24	Budget Recommended FY23-24
Utility Fund				
Water Reclamation Facility	Bar Screen at Pecan L/S -225K-moved to capital (#5855) increase maintenance $ if capital not approved		$ 200,000	$ 200,000
	Bio Tank Blower (Spare)		$ 32,000	$ 32,000
	All Weather Sampler (Spare)		$ 10,474	$ 10,474
	Upgrade WRF front gate security gate		$ 50,000	$ 50,000
			$ 292,474	$ 292,474
Utility Fund Capital Expense	NCDOT Utility Construction Agreement NCDOT Project U-2714 US 117 North (North William Street Widening Project) FY2023/24		$ 154,228	$ 154,228
	Petitioned Sanitary Sewer Improvements		$ 982,440	$ -
			$ 1,136,668	$ 154,228
	Total Utility Fund Capital Outlay		$ 2,454,742	$ 1,457,302
	Grand Total Capital Outlay		$ 11,751,929	$ 3,925,853
	Items with an asterisk (*) indicates there will be a loan associated with the item			
	General Fund amount to be borrowed		**$ 4,908,471**	**$ 1,784,924**
	Stormwater Fund amount to be borrowed		**$ 515,000**	**$ 235,000**
	Utility Fund amount to be borrowed		**$ -**	
	Total amount recommended to be borrowed		**$ 5,423,471**	**$ 2,019,924**

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Capital Requests Summary

	FY23-24		FY22-23	
Capital Outlay Type	Request	Manager Recomm.	Request	Adopted
Buildings & Improvements	$ 2,135,023	$ 352,172	$ 1,113,100	$ 951,600
Rolling Stock/Equipment	$ 2,659,243	$ 1,172,878	$ 1,643,108	$ 1,523,653
Vehicles	$ 4,241,704	$ 1,571,784	$ 3,460,886	$ 2,871,464
Infrastructure	$ 1,011,817	$ 107,317	$ 1,065,567	$ 243,042
Distribution System	$ 1,704,142	$ 721,702	$ 4,045,235	$ 1,109,055
Total All Funds	**$ 11,751,929**	**$ 3,925,853**	**$ 11,327,896**	**$ 6,698,814**

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Changes to be Included in Proposed Adopted Budget

- General Fund
  - Planning – increase contract services $22K for Holden Temps for cleanup. Funded with investment income $9.8K and remaining contingency $12.4K.
  - Parks & Rec – increase downtown beautification $3.4K. Funded with reduction in tree service in Planning.
  - Street Maintenance – increase tree service $19.1K. Funded with reduction in tree service in Planning.
  - Planning – moving $60K for enhancement areas to Parks & Rec
- Stormwater Fund
  - Shared Services & Transfers – increase contingency $80.2K for the approximate 5% increase in stormwater fees.
- Utility Fund
  - Water Reclamation Facility – increase capital outlay $100K for installation of SJAFB mag meter to be funded with Transfer In from Utility Capital Reserve.
- Utility Capital Reserve
  - Transfer out to Utility Fund for capital outlay, and funded with fund balance.
- Occupancy Tax Fund
  - Civic Center/Infrastructure – increase capital outlay $250K for construction of equipment building at Bryan Multi Sports Complex, funded with fund balance.

Next Steps

- ✓ *Public Hearing scheduled for Monday, June 5, 2023 at 7 pm in Council Chambers*
- ✓ *Notification of the publication of the budget and the public hearing advertised in the Goldsboro News Argus on May 13, 2023.*
- ✓ *Notification has been sent to large industrial customers regarding proposed rate change.*
- ✓ *Scheduling any additional budget work sessions.*
  - ✓ *Date, time and location?*
- ✓ *Recommend Adoption of FY23-24 Budget at June 20* meeting.
- ✓ *Manager final comments on today's Budget Presentation.*

Notes